Yardeni Research, Inc.

March 7, 2024

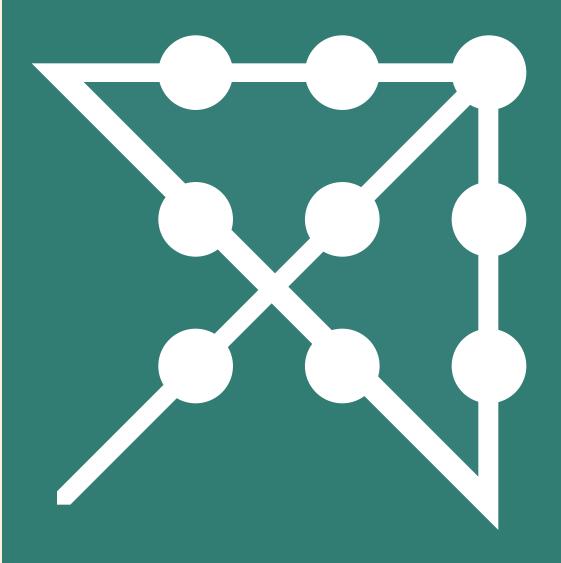
Dr. Edward Yardeni

516-972-7683 eyardeni@yardeni.com

Mali Quintana

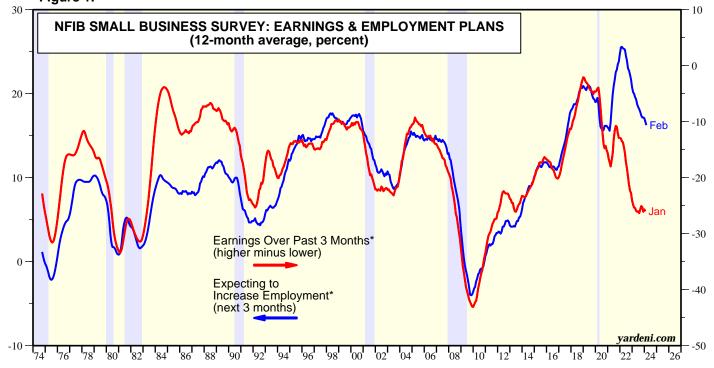
480-664-1333 aquintana@yardeni.com

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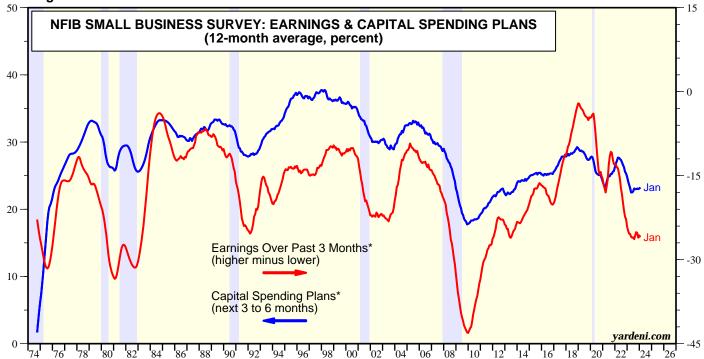
thinking outside the box





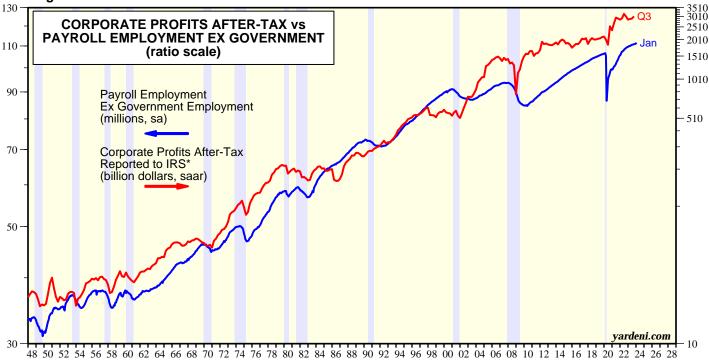
^{*} First month of every quarter from 1974 to 1986, then 12-month average. Note: Shaded areas are recessions according to the National Bureau of Economic Research. Source: National Federation of Independent Business.





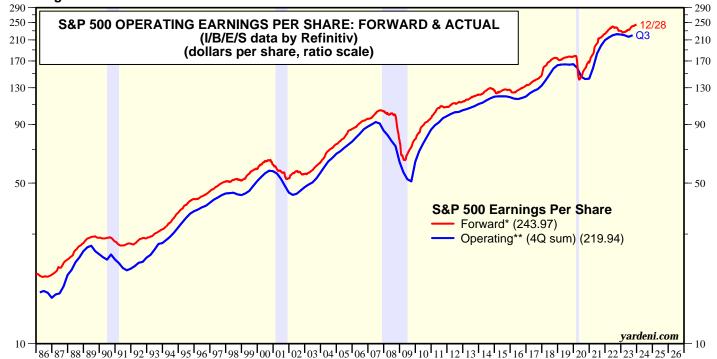
^{*} First month of every quarter from 1974 to 1986, then 12-month average. Note: Shaded areas are recessions according to the National Bureau of Economic Research. Source: National Federation of Independent Business.





* Excluding Inventory Valuation Adjustment and Capital Consumption Adjustment. Note: Shaded areas are recessions according to the National Bureau of Economic Research. Source: Bureau of Labor Statistics and Bureau of Economic Analysis.





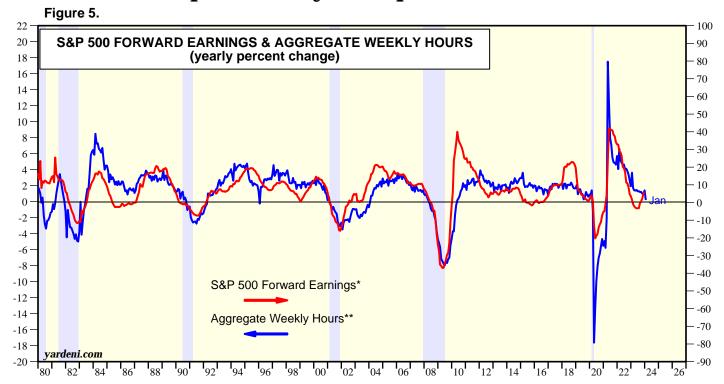
^{*} Time-weighted average of consensus operating earnings estimates for current and next year. Monthly through March 1994, then weekly.

From S&P until Q4-1993, then from I/B/E/S data by Refinitiv.

^{**} From S&P until Q4-1993, then from I/B/E/S data by Refinitiv.

Note: Shaded areas are recessions according to the National Bureau of Economic Research.

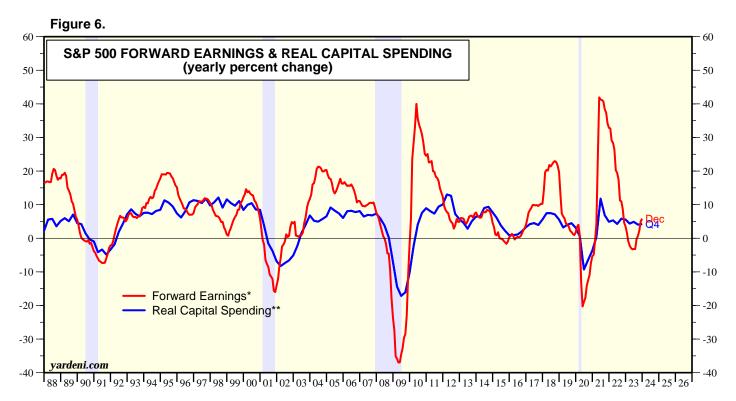
Source: I/B/E/S data by Refinitiv.



Time-weighted average of consensus operating earnings estimates for current year and next year.

Note: Shaded areas are recessions according to the National Bureau of Economic Research.

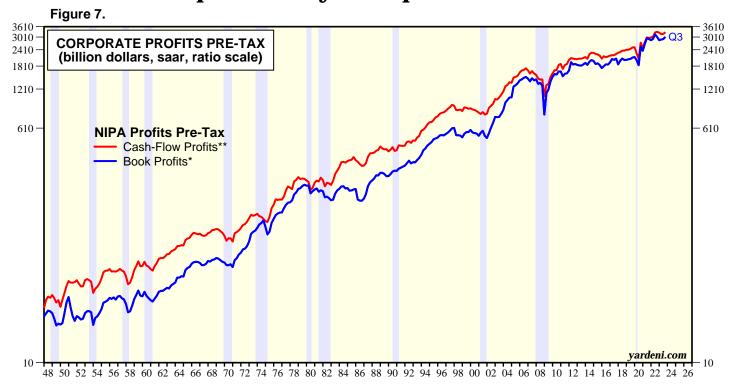
Source: Bureau of Labor Statistics and Thomson Reuters I/B/E/S.



Time-weighted average of consensus operating earnings estimates for current and next year. Monthly through March 1994, weekly thereafter. Nonresidential fixed investment in real GDP.

Note: Shaded areas are recessions according to the National Bureau of Economic Research. Source: Bureau of Economic Analysis and Thomson Reuters I/B/E/S.

Production and nonsupervisory employees.

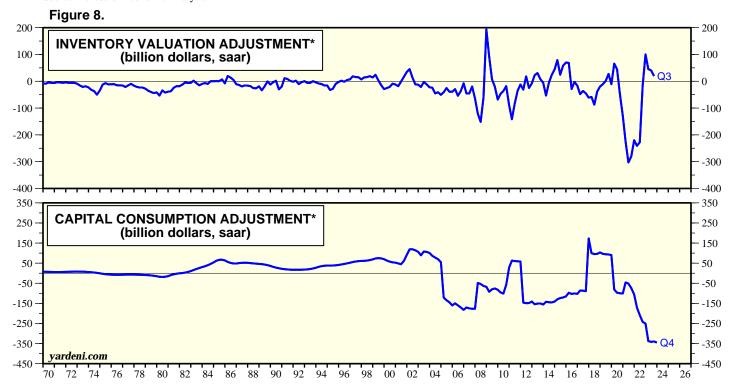


^{*} Tax-accounting basis as reported to IRS.

^{**} Book profits including Inventory Valuation Adjustment (IVA) and Capital Consumption Adjustment (CCAdj), which restate the historical cost basis used in profits tax accounting for inventory withdrawals and depreciation to the current cost measures used in GDP.

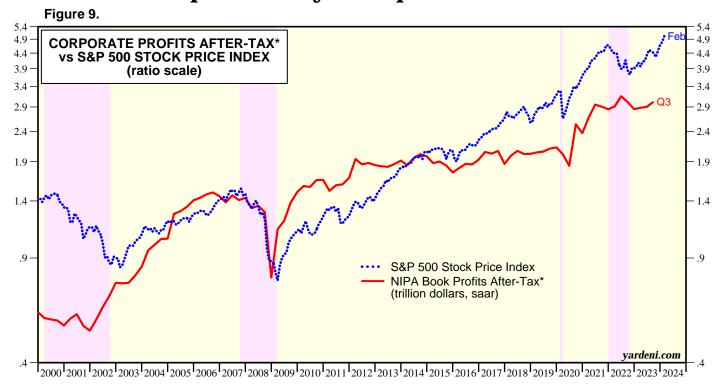
Note: Shaded areas are recessions according to the National Bureau of Economic Research.

Source: Bureau of Economic Analysis.

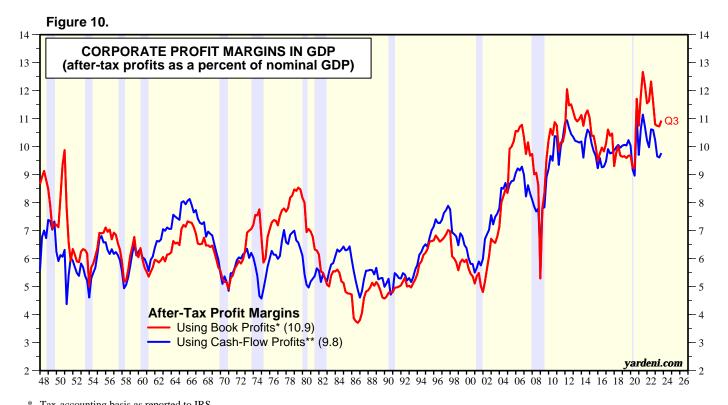


^{*} Inventory Valuation Adjustment (IVA) and Capital Consumption Adjustment (CCAdj) are used to restate the historical cost basis used in profits tax accounting for inventory withdrawals and depreciation to the current cost measures used in GDP.

Source: Bureau of Economic Analysis.



^{*} After-tax book profits on tax-accounting basis as reported to IRS. Note: Shaded red areas are S&P 500 bear market declines of 20% or more. Yellow areas show bull markets. Source: Bureau of Economic Analysis and Standard & Poor's.



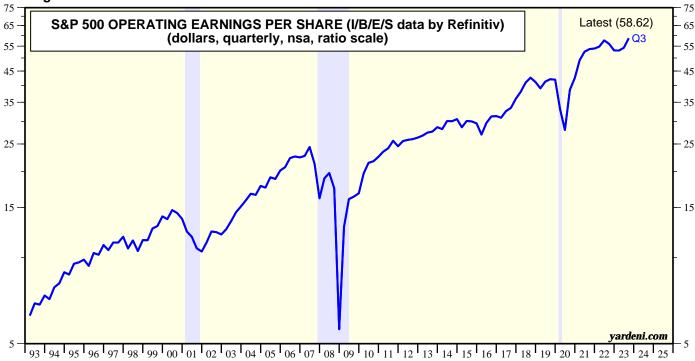
^{*} Tax-accounting basis as reported to IRS.

** Book profits including Inventory Valuation Adjustment (IVA) and Capital Consumption Adjustment (CCAdj), which restate the historical cost basis used in profits tax accounting for inventory withdrawals and depreciation to the current cost measures used in GDP.

used in profits tax accounting for inventory withdrawals and depreciation to the current cost measures used in GDP. Note: Shaded areas are recessions according to the National Bureau of Economic Research.

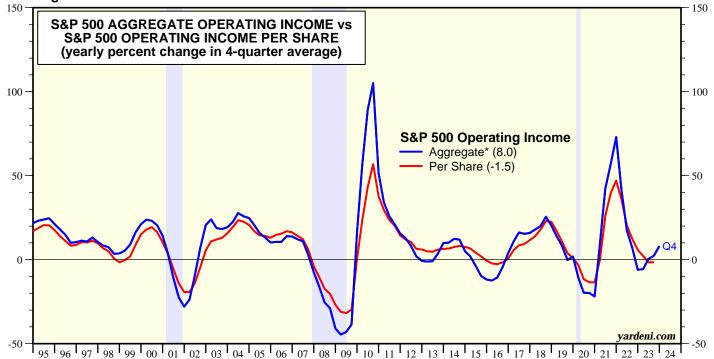
Source: Bureau of Economic Analysis.





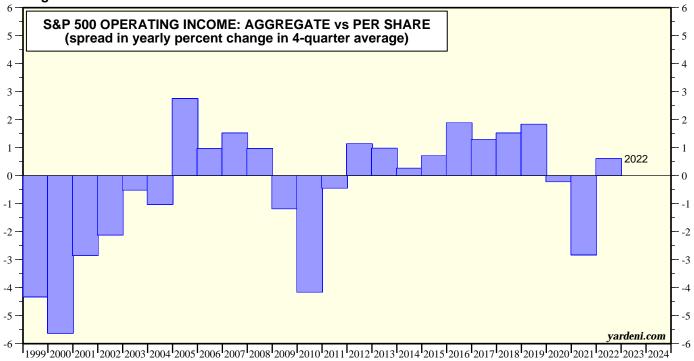
Note: Shaded areas are recessions according to the National Bureau of Economic Research. Source: I/B/E/S data by Refinitiv.





* Aggregate earnings is derived by multiplying S&P 500 earnings per share by the S&P 500 divisor for each quarter. Note: Shaded areas are recessions according to the National Bureau of Economic Research. Source: I/B/E/S data by Refinitiv and Standard & Poor's.





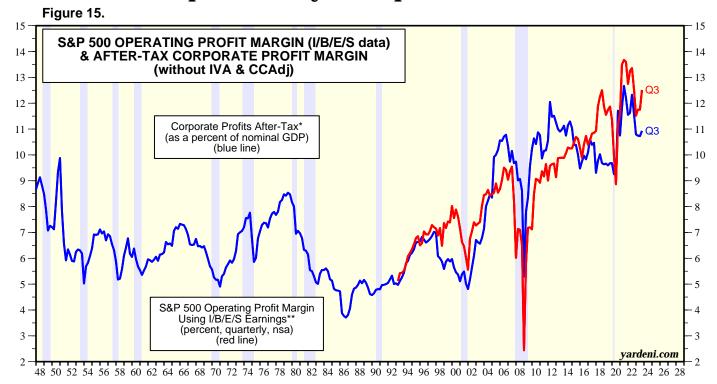
Source: I/B/E/S data by Refinitiv and Standard & Poor's.

Figure 14. **CORPORATE PROFITS AFTER-TAX:** NIPA vs S&P 500* (trillion dollars, quarterly) 3 **Profits After-Tax** 2 NIPA Book Profits* (saar) S&P 500 Aggregate Income** (annualized x 4) 1 0 yardeni.com 96 00 02 04 06

Tax-accounting basis as reported to IRS.

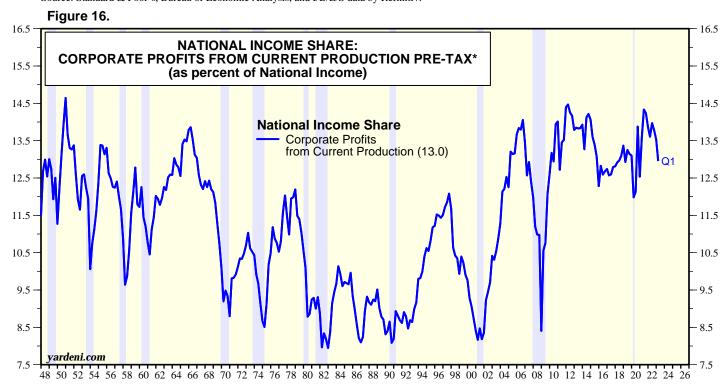
After-tax reported earnings. Financial-accounting basis as reported to shareholders, credit agencies, and the SEC. Aggregate earnings is derived by multiplying S&P 500 earnings per share by the S&P 500 divisor for each quarter.

Note: Shaded areas are recessions according to the National Bureau of Economic Research. Source: Bureau of Economic Analysis and Standard & Poor's.



^{*} After-tax profits as reported to IRS excluding Inventory Valuation Adjustment (IVA) and Capital Consumption Adjustment (CCAdj), which restate the historical cost basis used in profits tax accounting for inventory withdrawals and depreciation to the current cost measures used in GDP.

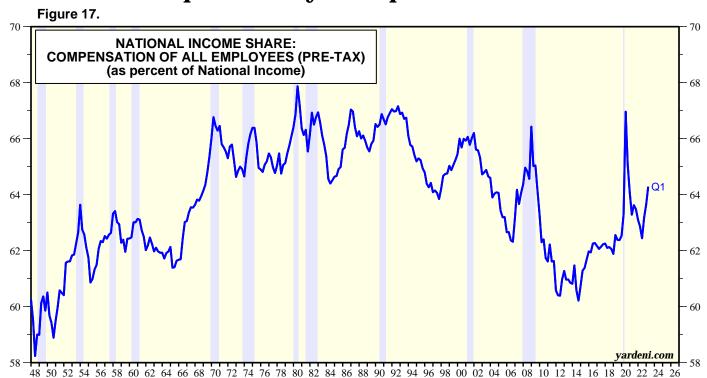
* Operating Profit Margin derived using revenues from S&P and earnings from I/B/E/S data by Refinitiv. Note: Shaded areas are recessions according to the National Bureau of Economic Research. Source: Standard & Poor's, Bureau of Economic Analysis, and I/B/E/S data by Refinitiv.



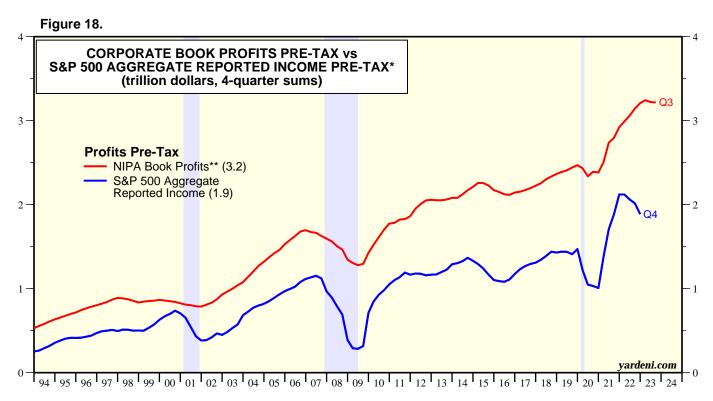
^{*} Book profits including Inventory Valuation Adjustment (IVA) and Capital Consumption Adjustment (CCAdj), which restate the historical cost basis used in profits tax accounting for inventory withdrawals and depreciation to the current cost measures used in GDP.

Note: Shaded areas are recessions according to the National Bureau of Economic Research.

Source: Bureau of Economic Analysis.



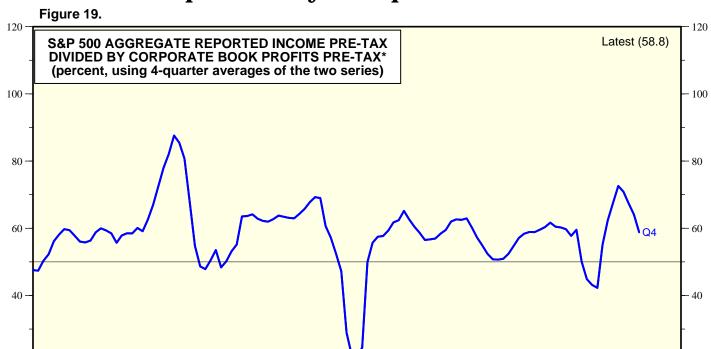
Note: Shaded areas are recessions according to the National Bureau of Economic Research. Source: Bureau of Economic Analysis.



^{*} Using four-quarter sums of both S&P 500 aggregate pre-tax reported net income and corporate pre-tax book profits.

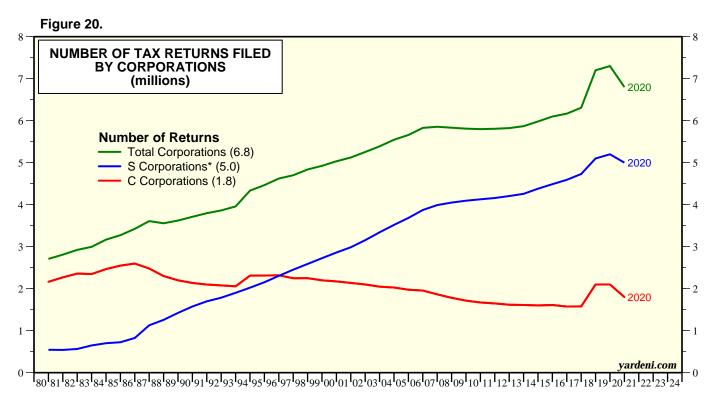
** Excluding Inventory Valuation Adjustment (IVA) and Capital Consumption Adjustment (CCAdj), which restate the historical cost basis used in profits

tax accounting for inventory withdrawals and depreciation to the current cost measures used in GDP. Note: Shaded areas are recessions according to the National Bureau of Economic Research. Source: Bureau of Economic Analysis and S&P Dow Jones Indices.

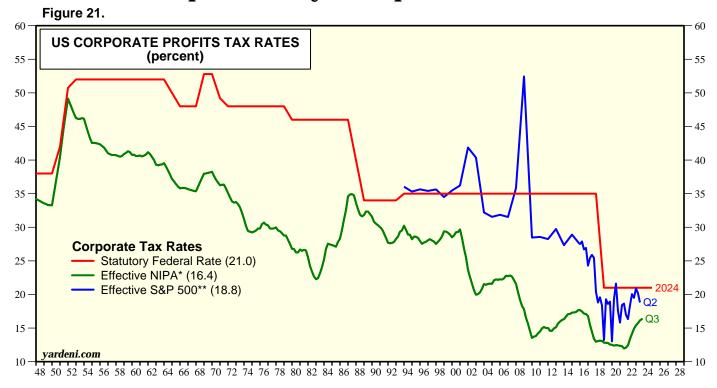


* Excluding Inventory Valuation Adjustment (IVA) and Capital Consumption Adjustment (CCAdj), which restate the historical cost basis used in profits tax accounting for inventory withdrawals and depreciation to the current cost measures used in GDP.

Source: Bureau of Economic Analysis and S&P Dow Jones Indices.



^{*} S corporations do not pay corporate taxes. Instead, their profits are paid and taxed as dividends to their shareholders. Source: Internal Revenue Service.



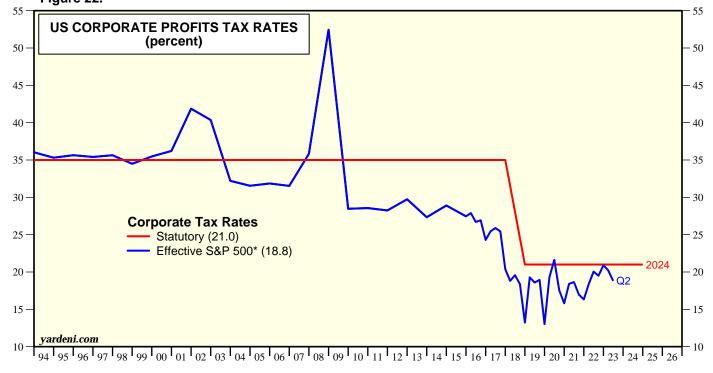
^{*} Pretax profits reported to the IRS minus after-tax corporate profits divided by pretax profits. Using four-quarter averages.

Pre-tax profits includes the profits of S corporations, which are taxed as personal income. Includes "profits" of the Federal Reserve System, which are sent back to the US Treasury. After-tax profits reflects taxes paid to all domestic and foreign taxing agencies.

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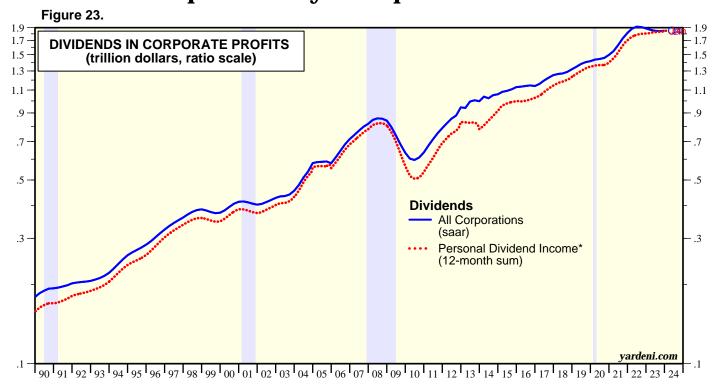
** Includes US federal taxes and taxes collected by other domestic and foreign taxing authorities. Derived from S&P Analyst Handbook, where tax rate is income tax as percentage of pre-tax income.

Source: Bureau of Economic Analysis and US Treasury. **Figure 22.**



^{*} Includes US federal taxes and taxes collected by other domestic and foreign taxing authorities. Derived from S&P Analyst Handbook, where tax rate is income tax as percentage of pre-tax income.

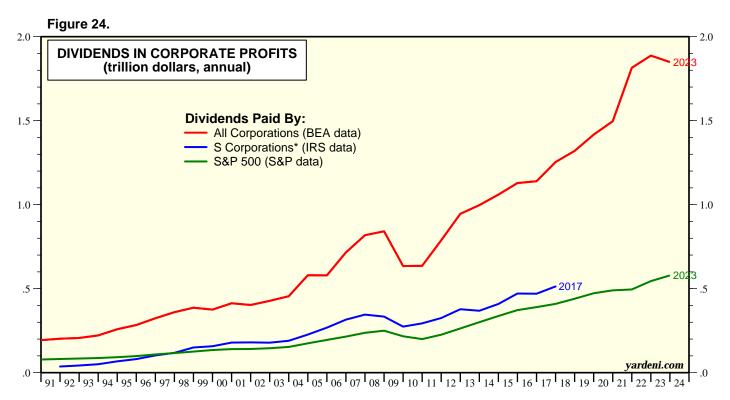
Source: Internal Revenue Service and Standard & Poor's.



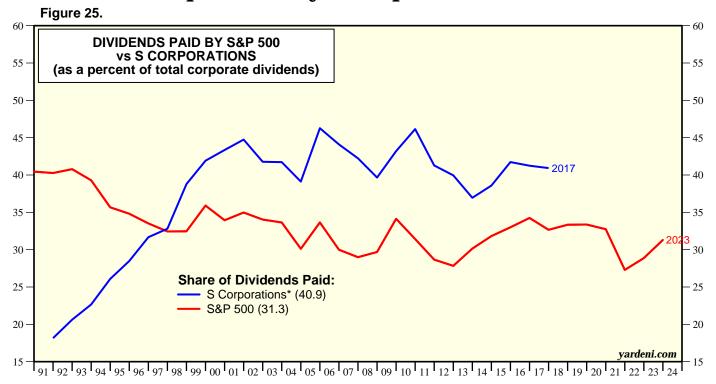
* Included in personal income.

Note: Shaded areas are recessions according to the National Bureau of Economic Research.

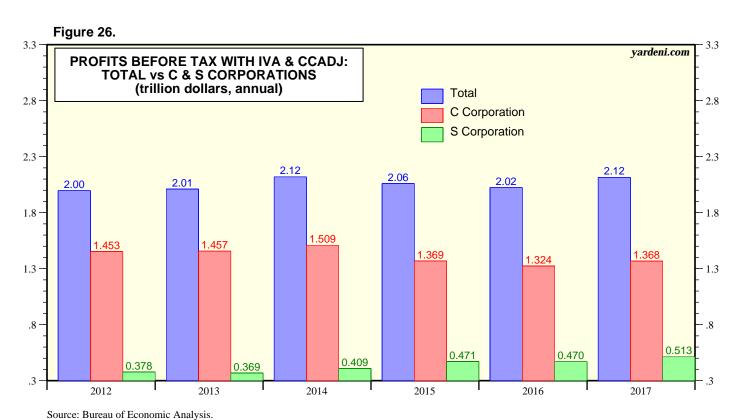
Source: Bureau of Economic Analysis.



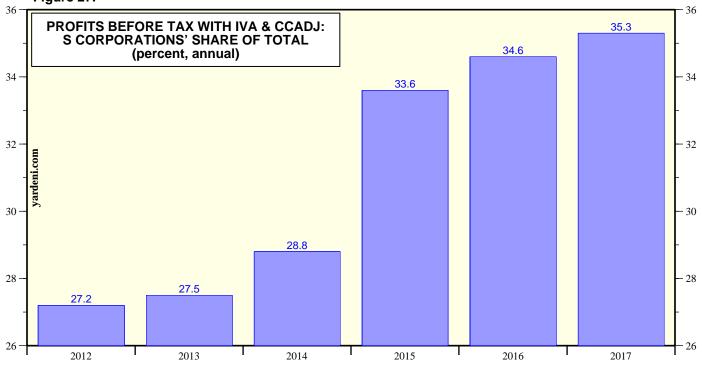
^{*} S corporations do not pay corporate taxes. Instead, their profits are paid and taxed as dividends to their shareholders. Source: Bureau of Economic Analysis and IRS Statistics of Income.



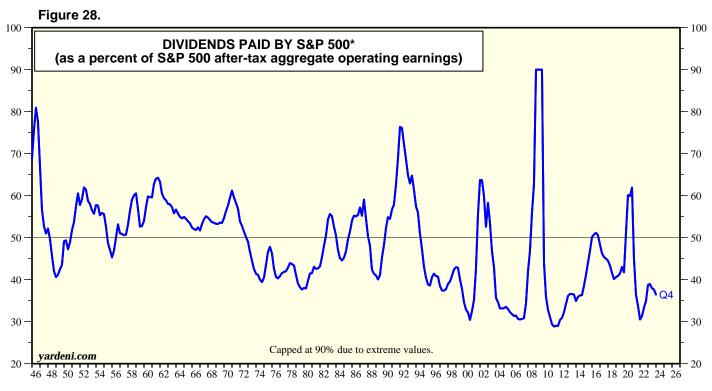
^{*} S corporations do not pay corporate taxes. Instead, their profits are paid and taxed as dividends to their shareholders. Source: Bureau of Economic Analysis and IRS Statistics of Income.



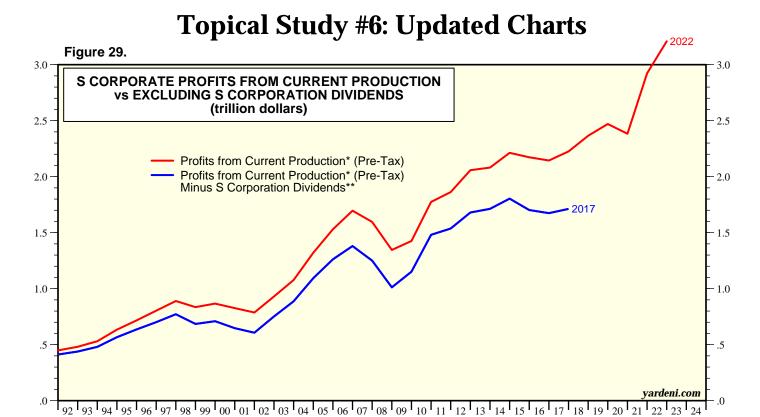




Source: Bureau of Economic Analysis.

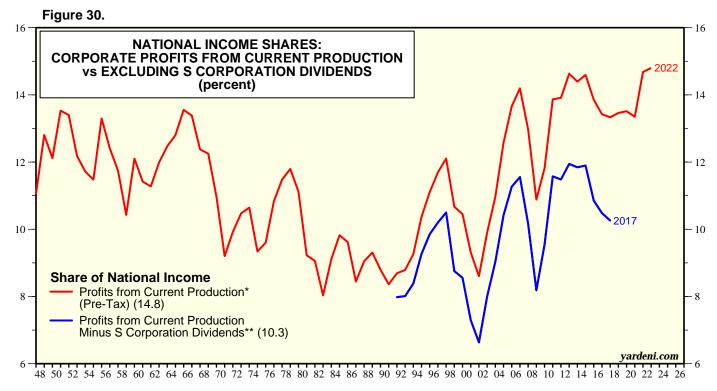


^{*} Four-quarter trailing dividends per share divided by four-quarter trailing reported earnings. Source: Standard & Poor's.



^{*} Book profits including Inventory Valuation Adjustment (IVA) and Capital Consumption Adjustment (CCAdj), which restate the historical cost basis used in profits tax accounting for inventory withdrawals and depreciation to the current cost measures used in GDP.

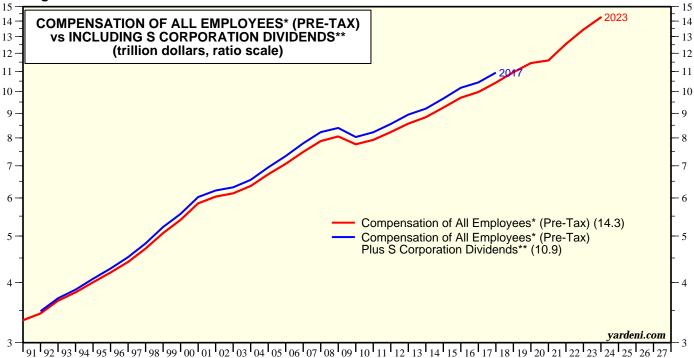
** S corporations do not pay corporate taxes. Instead, their profits are paid and taxed as dividends to their shareholders. Source: Bureau of Economic Analysis and IRS Statistics of Income.



^{*} Book profits including Inventory Valuation Adjustment (IVA) and Capital Consumption Adjustment (CCAdj), which restate the historical cost basis used in profits tax accounting for inventory withdrawals and depreciation to the current cost measures used in GDP.

** S corporations do not pay corporate taxes. Instead, their profits are paid and taxed as dividends to their shareholders. Source: Bureau of Economic Analysis and IRS Statistics of Income.

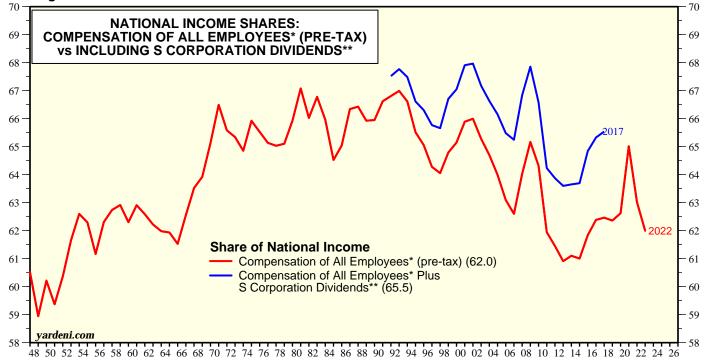




* Includes wages, salaries, and supplements.

^{**} S corporations do not pay corporate taxes. Instead, their profits are paid and taxed as dividends to their shareholders. Source: Bureau of Economic Analysis and IRS Statistics of Income.

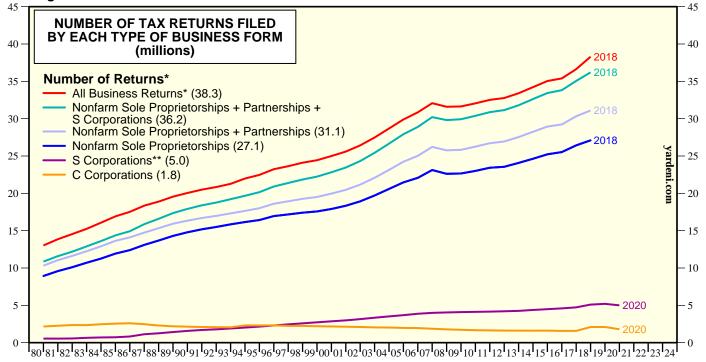




* Includes wages, salaries, and supplements.

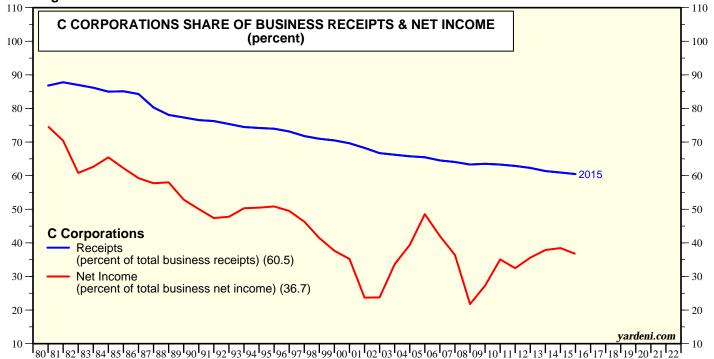
^{**} S corporations do not pay corporate taxes. Instead, their profits are paid and taxed as dividends to their shareholders. Source: Bureau of Economic Analysis and IRS Statistics of Income.





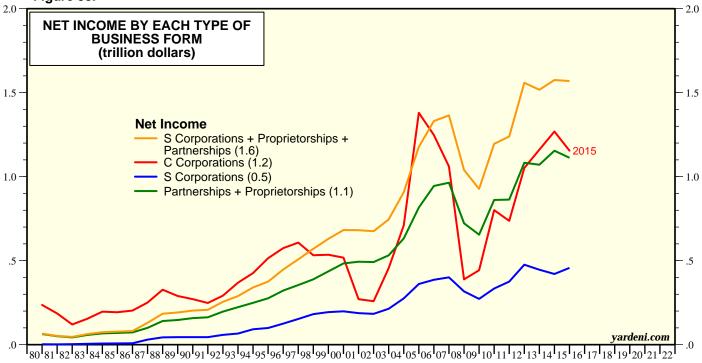
C and S corporations, nonfarm sole proprietorships, and partnerships. S corporations do not pay corporate taxes. Instead, their profits are paid and taxed as dividends to their shareholders. Source: Internal Revenue Service.



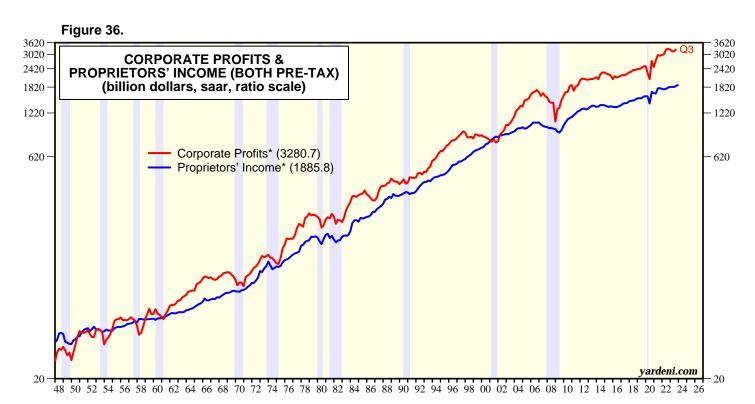


Source: Internal Revenue Service.





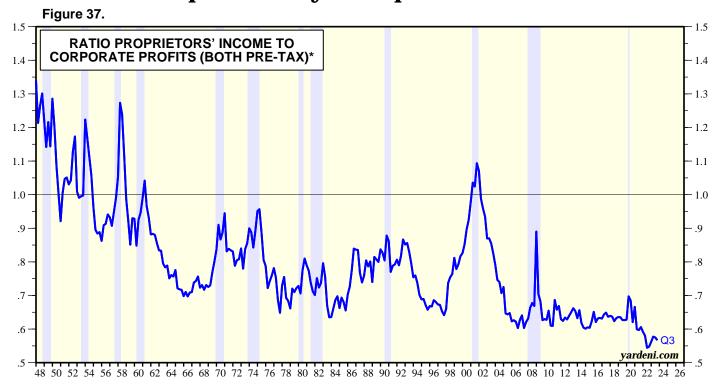
Source: Internal Revenue Service.



^{*} Including Inventory Valuation Adjustment (IVA) and Capital Consumption Adjustment (CCAdj), which restate the historical cost basis used in profits tax accounting for inventory withdrawals and depreciation to the current cost measures used in GDP.

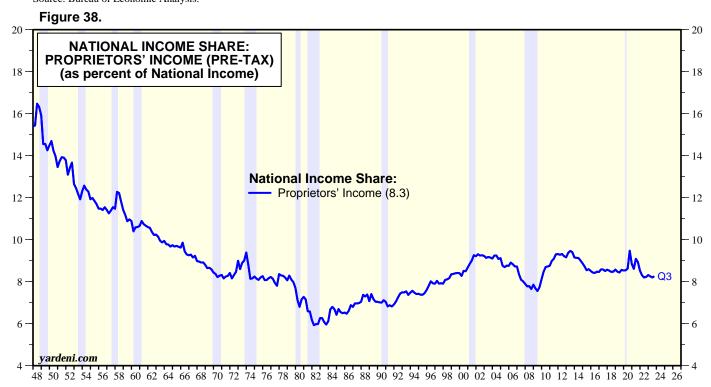
Note: Shaded areas are recessions according to the National Bureau of Economic Research.

Source: Bureau of Economic Analysis.



^{*} Pre-tax corporate profits from current production and proprietors' income both include Inventory Valuation Adjustment and Capital Consumption Adjustment, which are used to restate the historical cost basis used in profits tax accounting for inventory withdrawals and depreciation to the current cost measures used in GDP.

Note: Shaded areas are recessions according to the National Bureau of Economic Research. Source: Bureau of Economic Analysis.

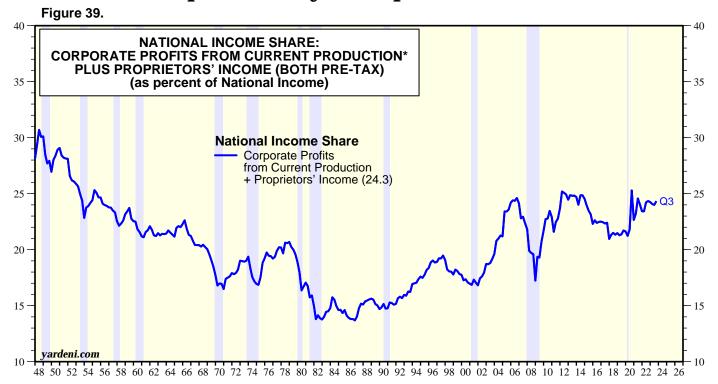


^{*} Proprietors' income with inventory valuation and capital consumption adjustments.

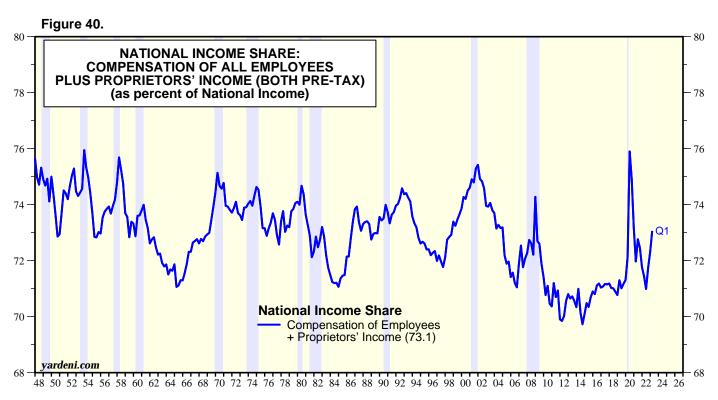
^{**} Rental income of persons with capital consumption adjustment.

Note: Shaded areas are recessions according to the National Bureau of Economic Research.

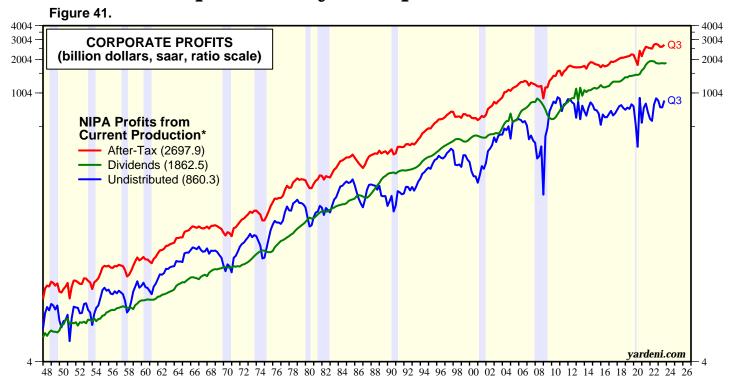
Source: Bureau of Economic Analysis.



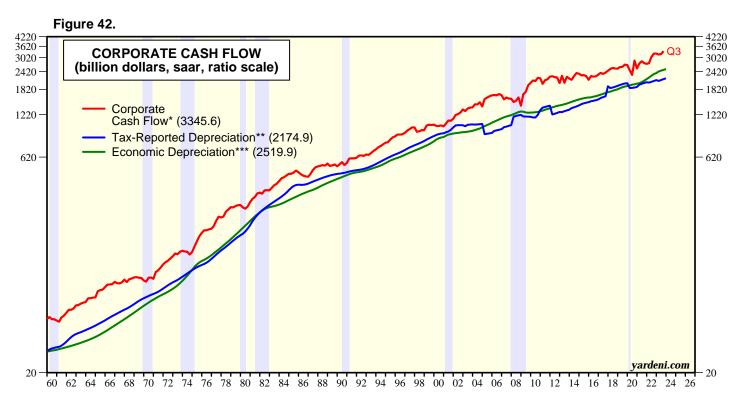
^{*} Includes Inventory Valuation Adjustment and Capital Consumption Adjustment. Note: Shaded areas are recessions according to the National Bureau of Economic Research. Source: Bureau of Economic Analysis.



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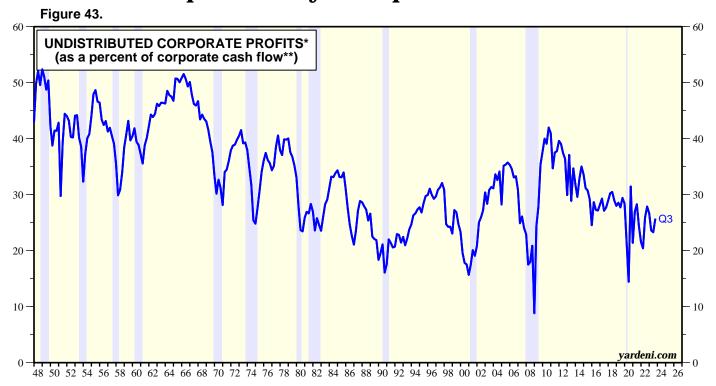
* Including Inventory Valuation Adjustment (IVA) and Capital Consumption Adjustment (CCAdj), which restate the historical cost basis used in profits tax accounting for inventory withdrawals and depreciation to the current cost measures used in GDP. Source: Bureau of Economic Analysis.



^{*} After-tax undistributed corporate profits with IVA and CCAdj plus consumption of fixed capital.

^{**} Capital consumption allowance. *** Consumption of fixed capital.

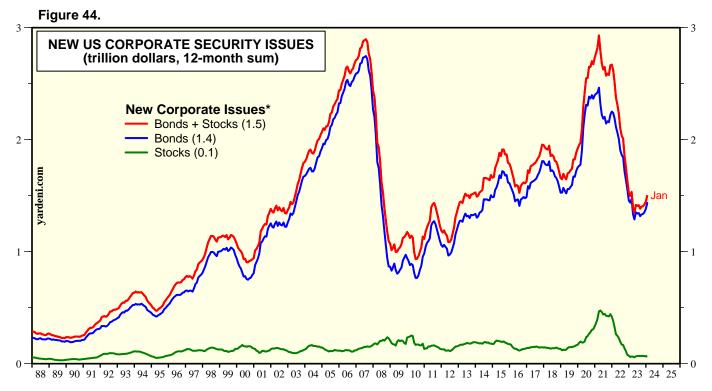
Note: Shaded areas are recessions according to the National Bureau of Economic Research. Source: Bureau of Economic Analysis.



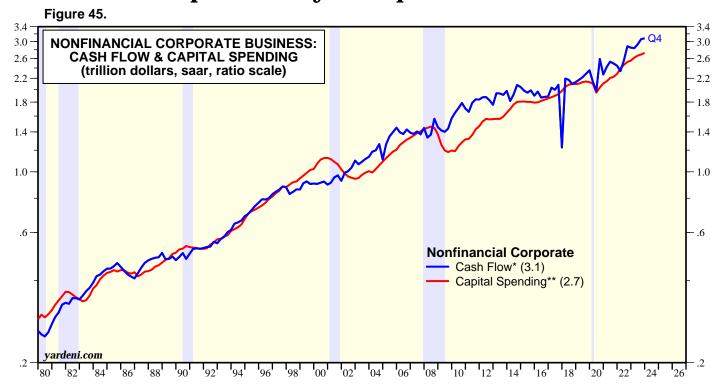
Including Inventory Valuation Adjustment (IVA) and Capital Consumption Adjustment (CCAdj), which restate the historical cost basis used in profits tax accounting for inventory withdrawals and depreciation to the current cost measures used in GDP.

After-tax undistributed corporate profits with IVA and CCAdj plus capital consumption allowance (i.e., tax-reported deprecation).

Source: Bureau of Economic Analysis.



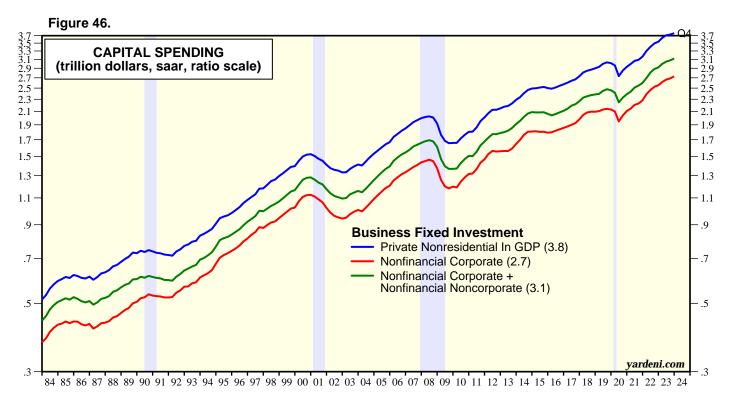
Includes issuance by nonfinancial and financial corporations. Source: Federal Reserve Board Financial Accounts of the United States.



^{*} Gross saving less net capital transfers paid.

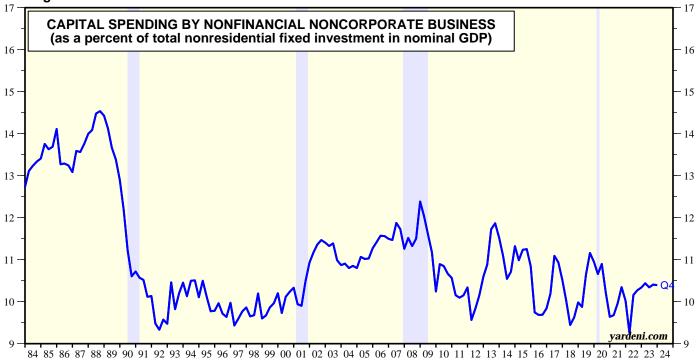
** Fixed investment.

Note: Shaded areas are recessions according to the National Bureau of Economic Research. Source: Federal Reserve Board.



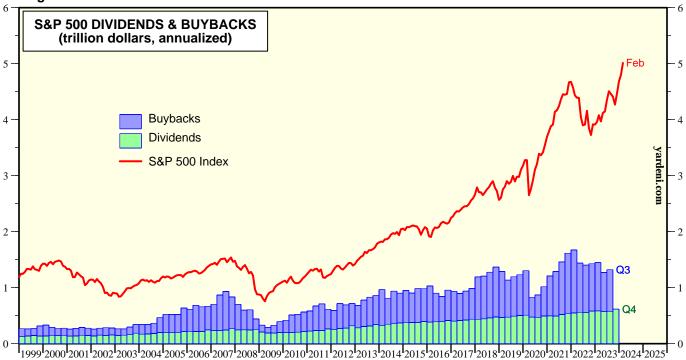
Note: Shaded areas are recessions according to the National Bureau of Economic Research. Source: Bureau of Economic Analysis and Federal Reserve Board.



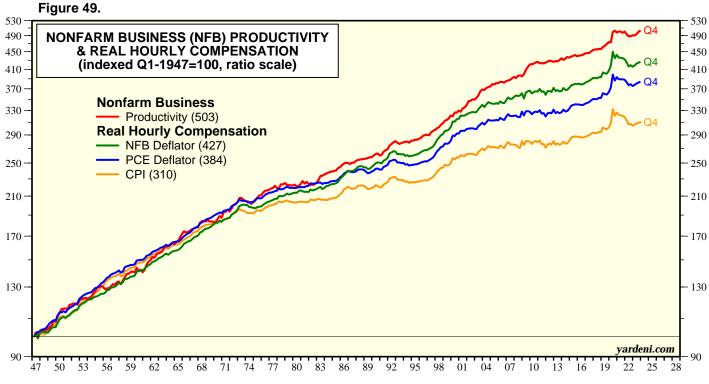


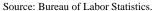
Note: Shaded areas are recessions according to the National Bureau of Economic Research. Source: Bureau of Economic Analysis and Federal Reserve Board Financial Accounts of the United States.

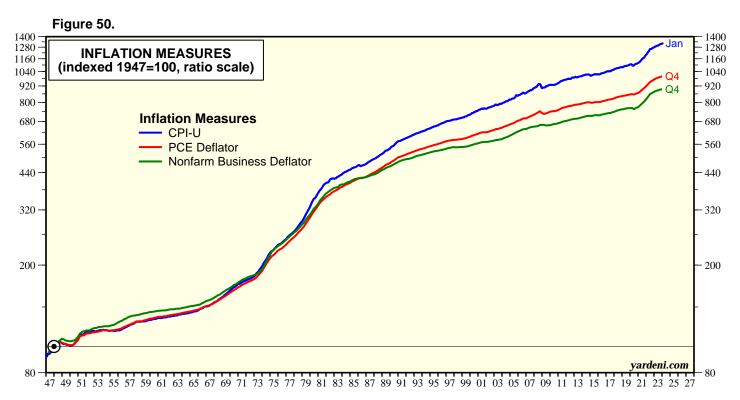
Figure 48.



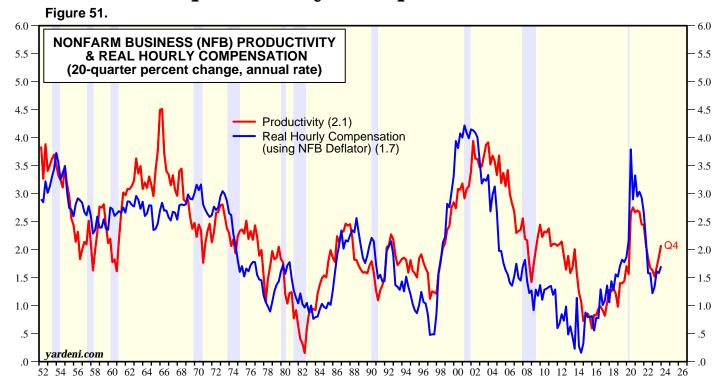
Source: Standard & Poor's.



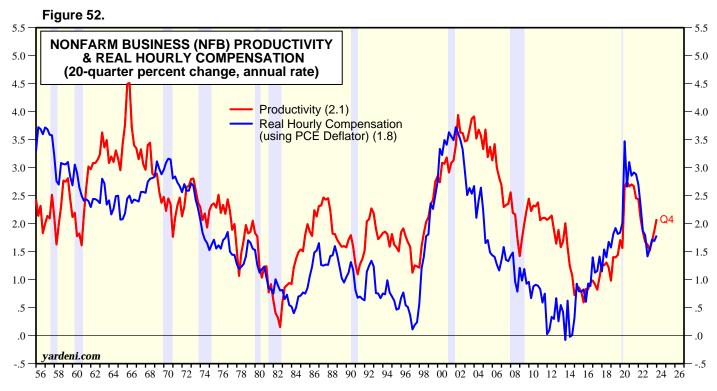




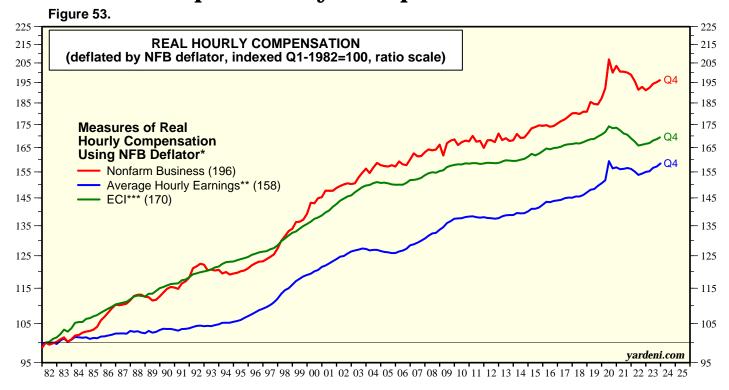
Source: Bureau of Labor Statistics and Bureau of Economic Analysis.



Note: Shaded areas are recessions according to the National Bureau of Economic Research. Source: Bureau of Labor Statistics.



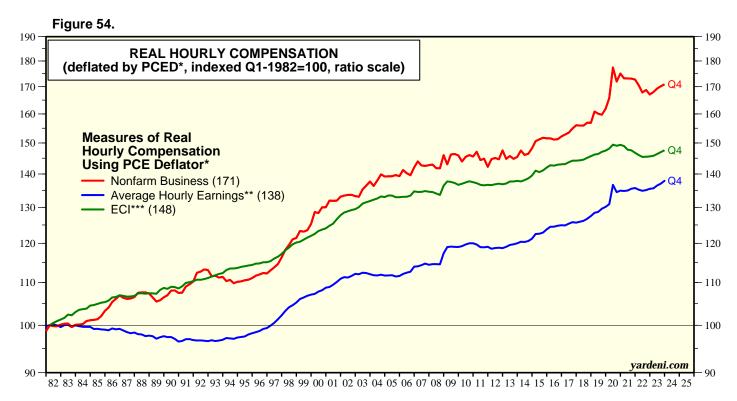
Note: Shaded areas are recessions according to the National Bureau of Economic Research. Source: Bureau of Labor Statistics.



^{*} Nonfarm Business Deflator.

** Wages only of production and nonsupervisory workers.

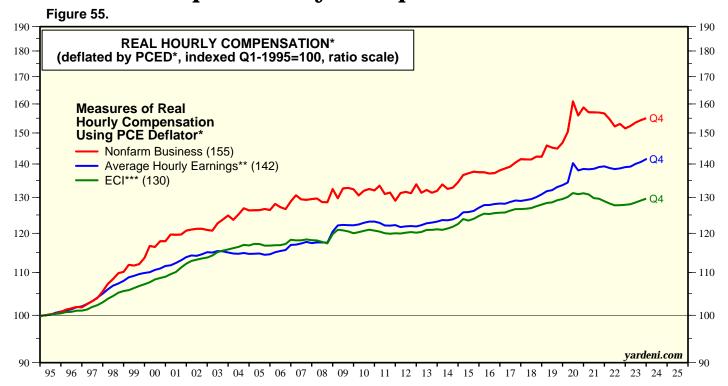
^{***} Employment Cost Index including wages, salaries, and benefits in the private sector. Source: Bureau of Labor Statistics.



^{*} Personal Consumption Expenditures Deflator.

** Wages only of production and nonsupervisory workers.

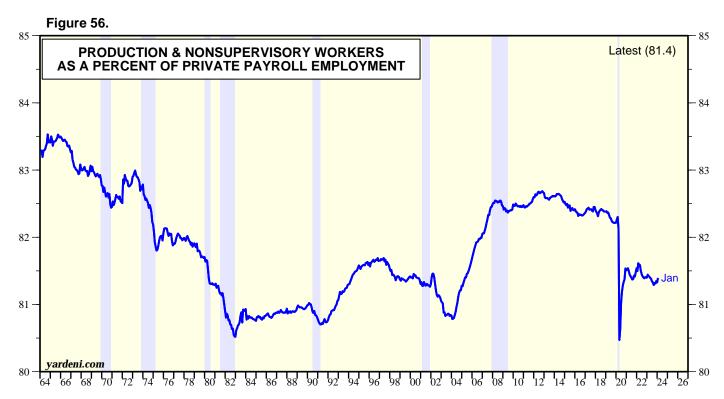
^{***} Employment Cost Index including wages, salaries, and benefits in the private sector. Source: Bureau of Labor Statistics and Bureau of Economic Analysis.



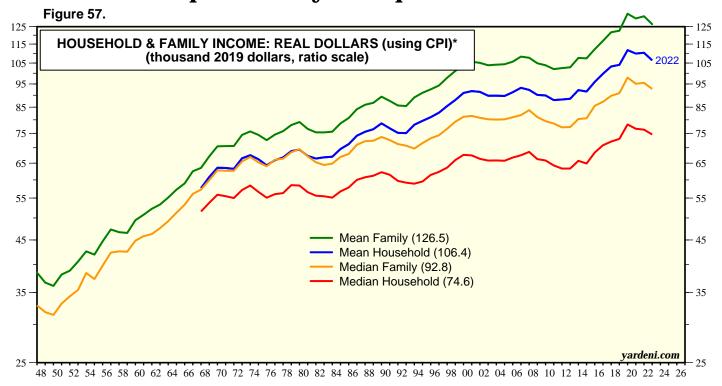
^{*} Personal Consumption Expenditures Deflator.

** Wages only of production and nonsupervisory workers.

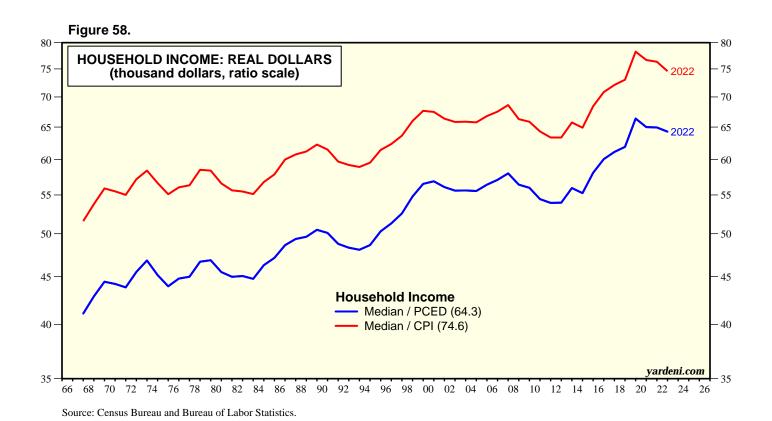
^{***} Employment Cost Index including wages, salaries, and benefits in the private sector. Source: Bureau of Labor Statistics and Bureau of Economic Analysis.

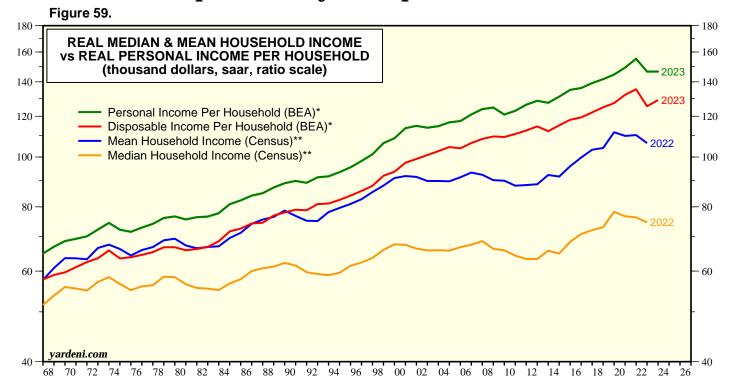


Note: Shaded areas are recessions according to the National Bureau of Economic Research. Source: Bureau of Labor Statistics.

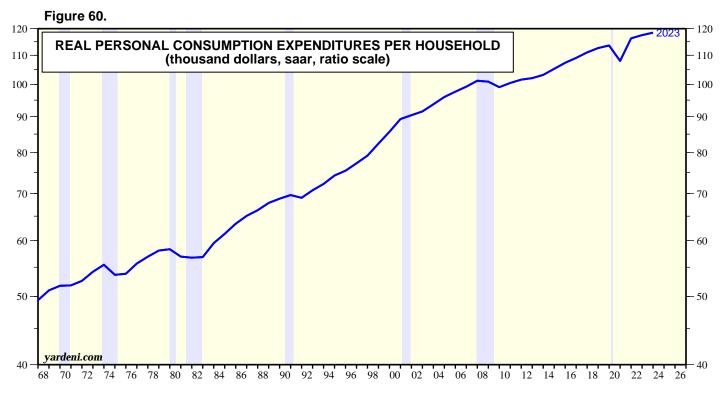


* Money income including Social Security, but excluding non-cash benefits like Medicaid and Medicare. Source: Census Bureau and Current Population Reports.

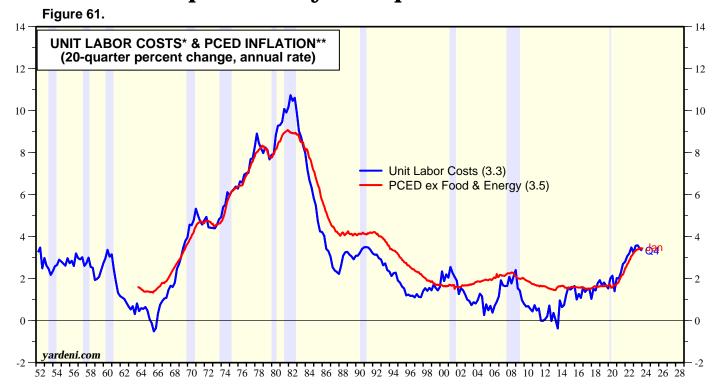




^{* 2009} dollars using PCED. **2015 dollars using CPI. Census Bureau compiles pre-tax money income per household including Social Security, but excluding non-cash benefits like Medicaid and Medicare.
Source: Bureau of Economic Analysis, Census Bureau and Current Population Reports.



Note: Shaded areas are recessions according to the National Bureau of Economic Research. Source: Bureau of Economic Analysis.

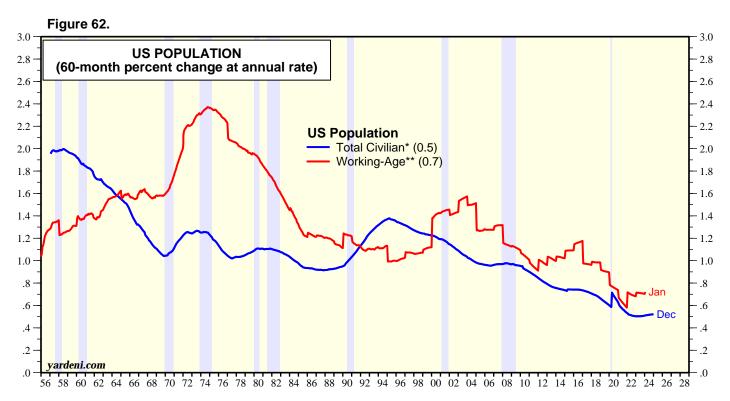


^{*} Nonfarm business hourly compensation divided by productivity.

** PCED = personal consumption expenditures deflator.

Note: Shaded areas are recessions according to the National Bureau of Economic Research.

Source: Bureau of Labor Statistics.

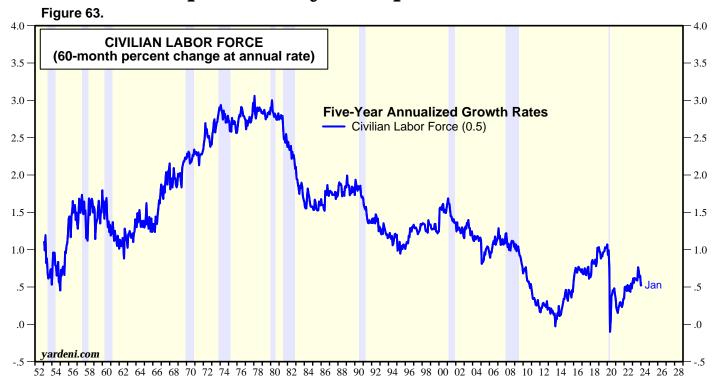


^{*} Monthly estimates beginning with August 2020 are short-term projections.

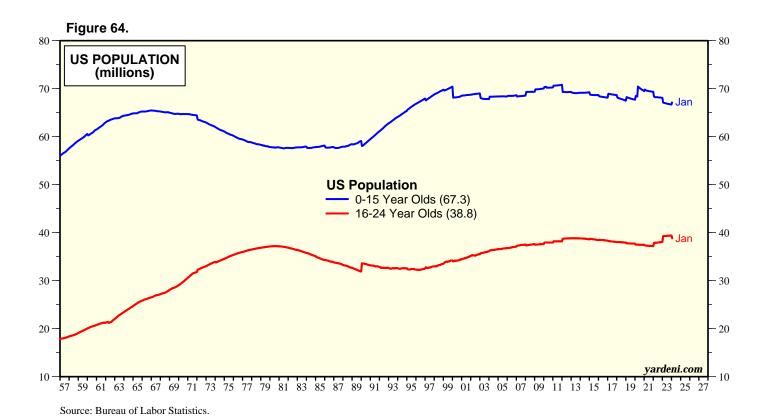
** 16 years old and older.

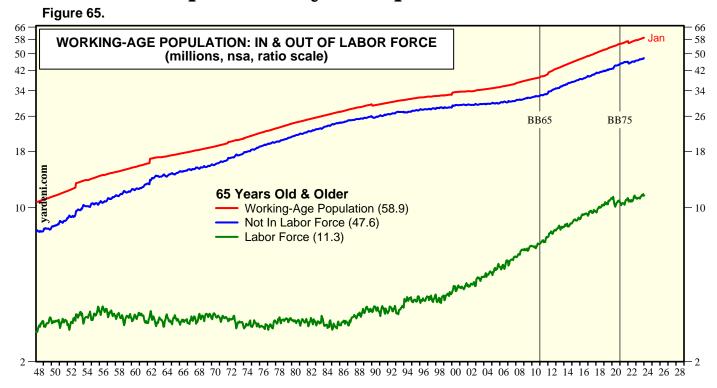
Note: Shaded areas are recessions according to the National Bureau of Economic Research.

Source: Bureau of Labor Statistics.

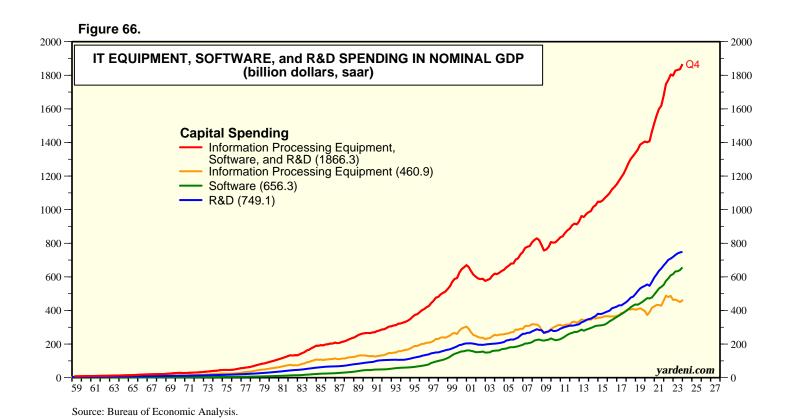


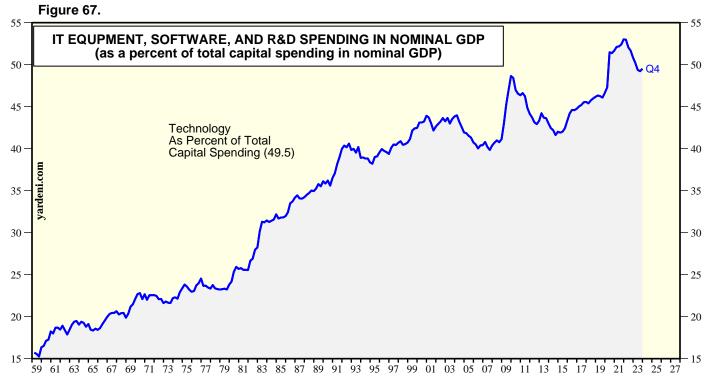
Note: Shaded areas are recessions according to the National Bureau of Economic Research. Source: Bureau of Labor Statistics.



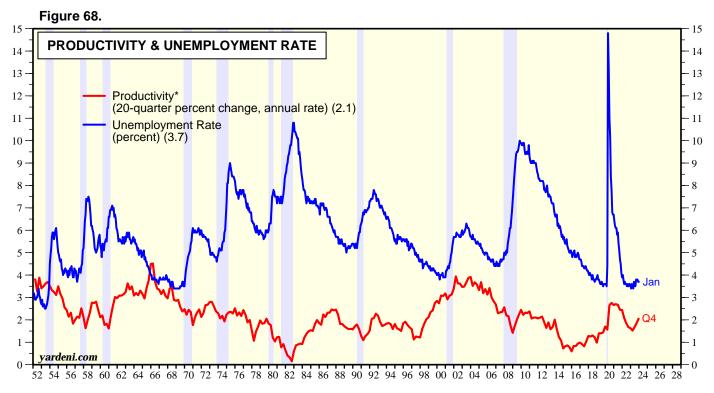


Note: BB65 and BB75 are when oldest Baby Boomers turned 65 and 75 years old. Source: Bureau of Labor Statistics.

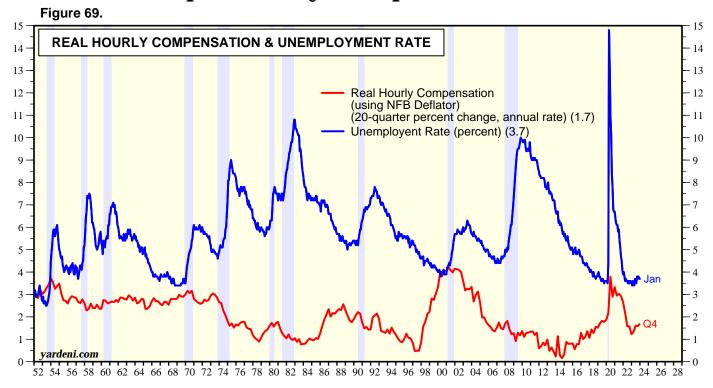




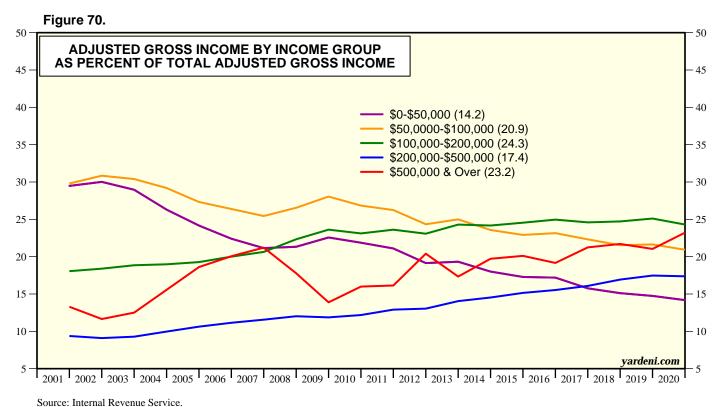
Source: Bureau of Economic Analysis.

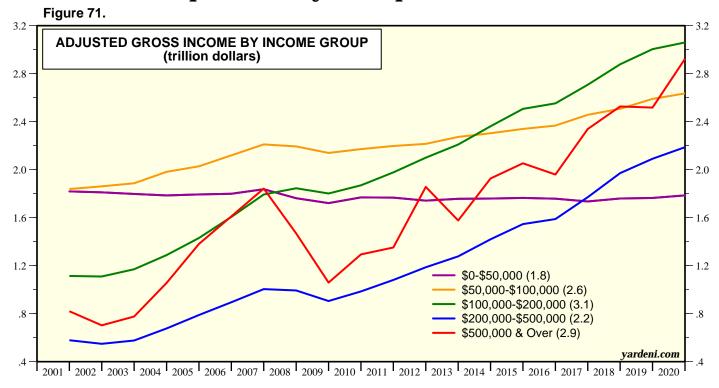


^{*} Nonfarm business. Note: Shaded areas are recessions according to the National Bureau of Economic Research. Source: Bureau of Labor Statistics.

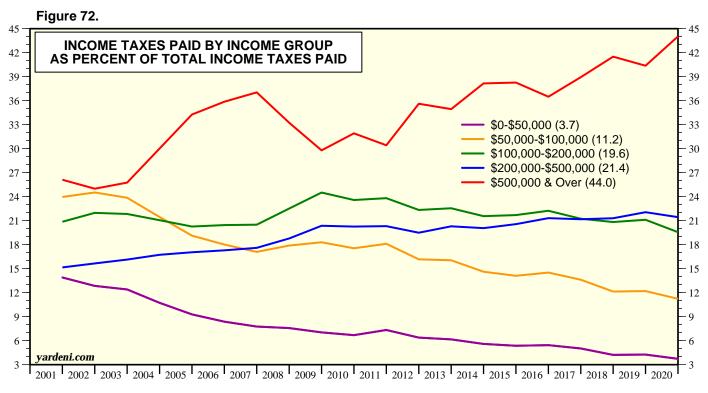


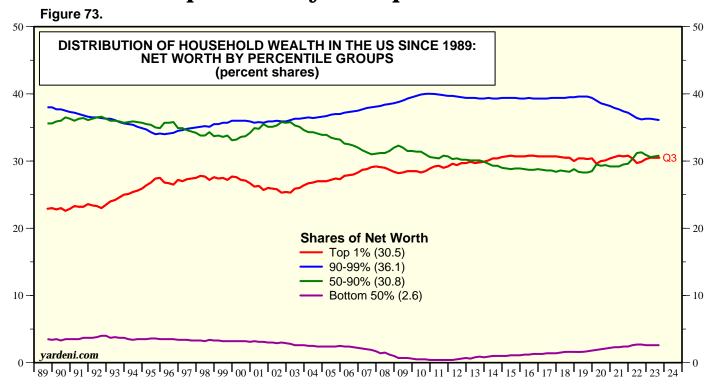
Note: Shaded areas are recessions according to the National Bureau of Economic Research. Source: Bureau of Labor Statistics.



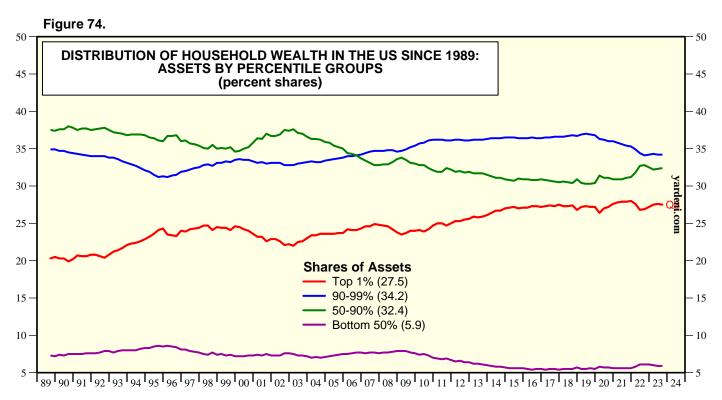


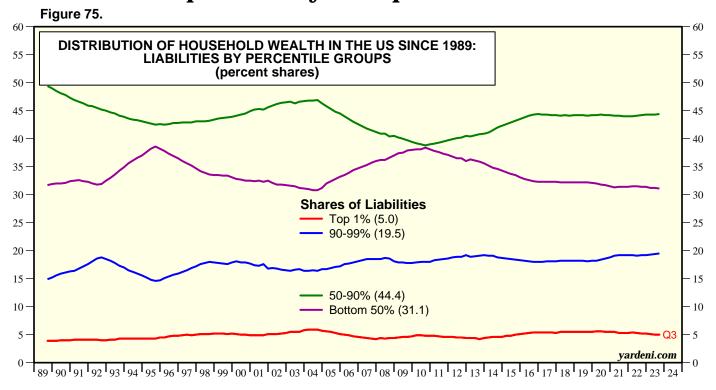
Source: Internal Revenue Service.



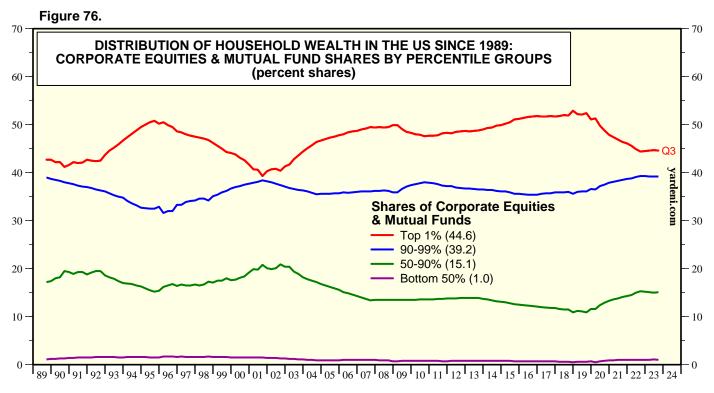


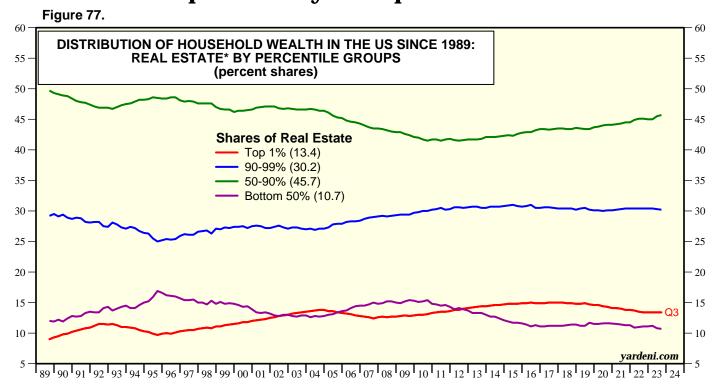
Source: Federal Reserve Board Financial Accounts of the United States, Distributional Financial Accounts (DFA).



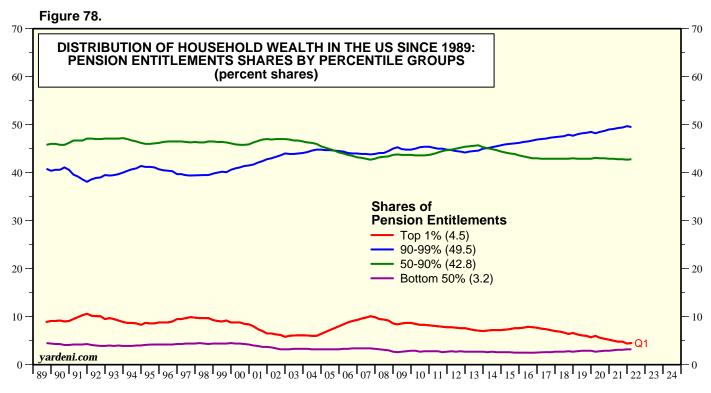


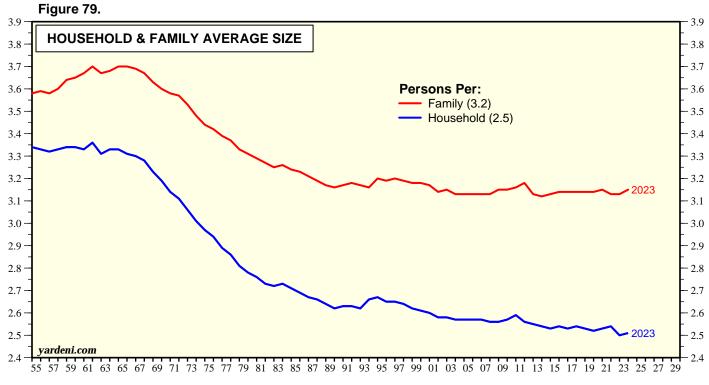
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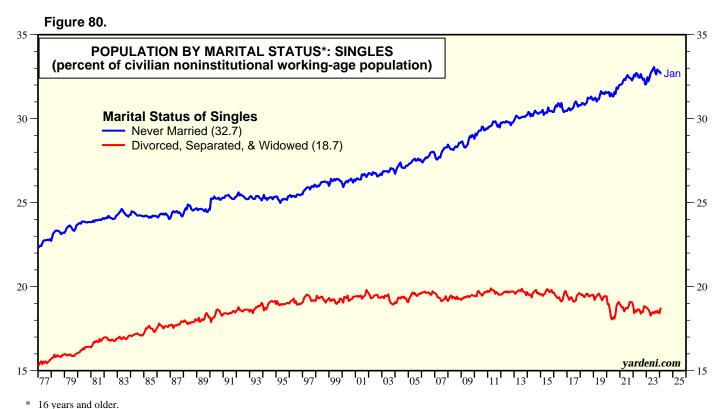


* Owner-occupied real estate including vacant land and mobile homes at market value. Source: Federal Reserve Board Financial Accounts of the United States, Distributional Financial Accounts (DFA).

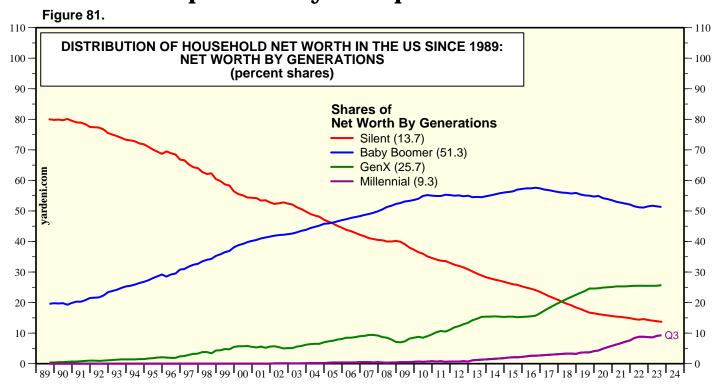




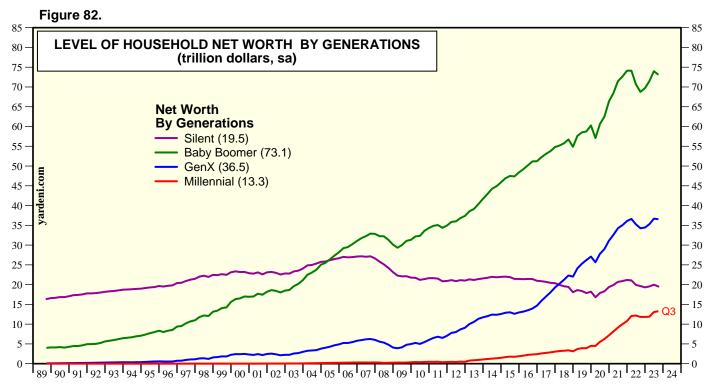
Source: Census Bureau.

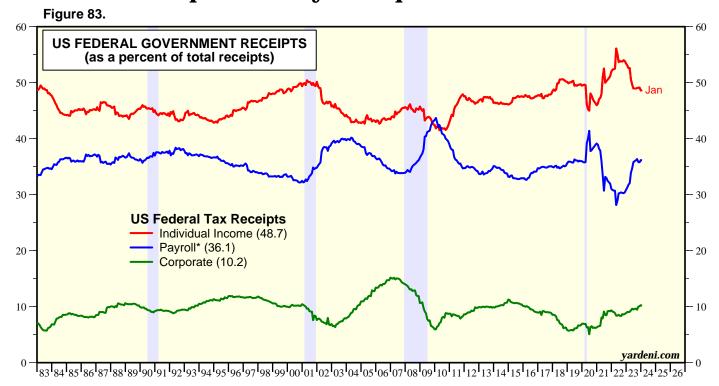


Source: Bureau of Labor Statistics.

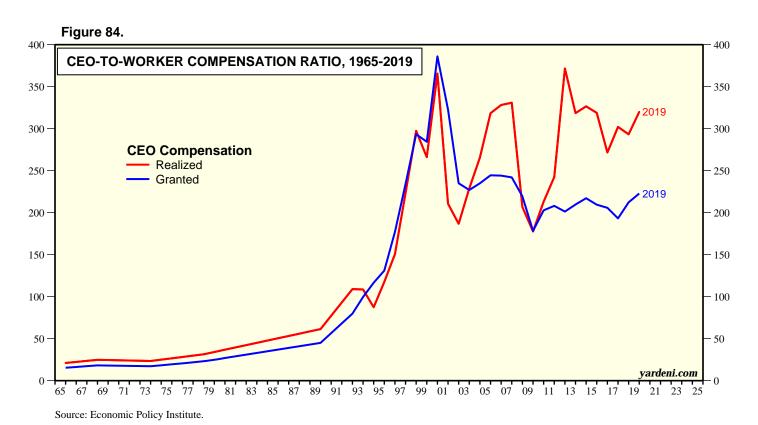


Source: Federal Reserve Board Financial Accounts of the United States, Distributional Financial Accounts (DFA).

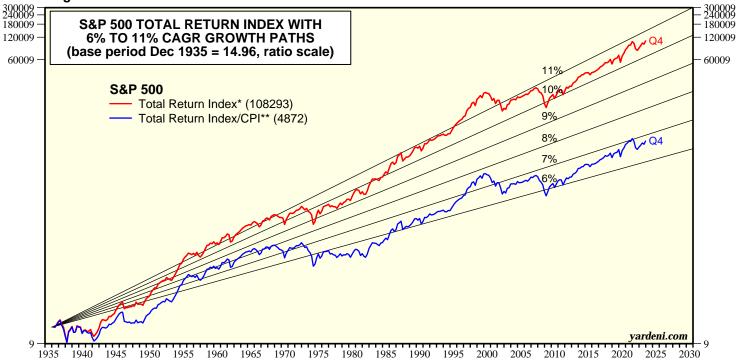




^{*} Employment and general retirement, unemployment insurance, and other retirement. Note: Shaded areas are recessions according to the National Bureau of Economic Research. Source: US Treasury Department.







Includes reinvested dividends. Using last month of quarter CPI. Compounded monthly using base value. Source: Standard & Poor's.

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